



IRWA—Chapter 52 Newsletter

Inside this issue:

Chapter Meeting Info	1
From the President	2
Consultant's Corner	4
Appraisal News	7
Membership News	8
Greetings from Pipe	10
Legal Comm. Update	14
Forum Pictures	15
Treasurer's Report	17

Contact Information -

President-

Ross Greene, SR/WA
rsgreene@pendercoward.com

1st Vice President-

Lore DeAstra, SR/WA
lore.deastra@vdot.virginia.gov

2nd Vice President-

Mary Lou Gayle, SR/WA
mgayle@vbqov.com

Secretary-

Dianne Williams, SR/WA
dwilliams@suffolkva.us

Assistant Secretary-

Nicole ("Nikki") Foit
nicole.foit@stantec.com

Treasurer-

John Harmon
harmonjohn@chesterfield.gov

Assistant Treasurer-

Dean Sasek, SR/WA
sasekd@chesterfield.gov

Newsletter Editor-

Mary Lou Gayle, SR/WA
mgayle@vbqov.com

The Virginia Acquirer

November 2018

Mary Lou Gayle, SR/WA, Editor
Mike Perfater, Editor Emeritus



NOVEMBER MEETING!



The next Chapter 52 meeting will be held on November 16, 2018 at Hampton Roads Planning District Commission, The Regional Building in Chesapeake Virginia

PROUDLY SPONSORED BY
OUR FRIENDS AT:



DATE: Friday November 16, 2018

LOCATION: Hampton Roads Planning District Commission, The Regional Building, Board Rooms A & B, 723 Woodlake Drive, Chesapeake, VA 23320 - see directions on back page of newsletter.

SCHEDULE:

Board of Directors Meeting,
10:30am-11:30am.

Meet/Greet/Get-Ready-to-Eat,
11:30am-Noon.

Lunch, Noon.

Following Lunch:

Chapter Business Meeting—

Speaker: Kevin B. Page, Executive Director, Hampton Roads Planning District Commission-

Topic- Economic Vitality and Quality of Life Unlocking Hampton Roads

LUNCH MENU:

Rosemary Chicken Breast
Seasoned Beef Shoulder
Roasted Potatoes
Garden Salad
Rolls w/ butter
Assorted Cookies, Brownies, Cupcakes
Iced Tea

COST: \$20.00

RSVP: as soon as possible, but no later than Friday, September 14th to Carrilin Hirsch at

chirsch@pendercoward.com

After letting Carrilin know you are coming— you can pay in advance!

Click here:

[Paypal.me/IRWACHapter52](https://www.paypal.me/IRWACHapter52)

Please note! If you RSVP and do not attend, you are still responsible for the \$20.00 fee.

FOR DIRECTIONS SEE BACK PAGE

MESSAGE FROM OUR PRESIDENT...

As I am writing this, I am sitting in my hotel room at the Region 4 Fall Forum in Burlington, VT. The more regional forums I have attended, the more connections I have made, and the more fun each subsequent forum becomes, because it ceases being any form of obligation, and instead an opportunity to see old friends and make new ones. Burlington is a beautiful town with its own particular vibe, that I probably would have had no reason to ever visit but for this forum. If you have never attended a regional forum, I highly recommend it. It is one of the best ways to widen your network of connections, have a good time and get to explore the country, and deepen your involvement in the IRWA.

At this particular regional forum, I was elected to be Region 4's representative to the Governance Task Force. By way of background as far as what the Governance Task Force is, on Sept 15, 2018, the IRWA's International Governing Council voted unanimously to pause the Governance Project and postpone the Board of Directors vote in Portland 2019, in order to create a Governance Task Force whose purpose is to review the process. The Task force includes a representative from each region, the IEC as ex-officio members, and a staff liaison. The regions were responsible for identifying their representatives.

Being elected to this position was not something that I went to the forum looking to obtain. I was nominated from the floor without my intervention. However, I have a bad habit in that if asked to help with something I will almost always try to help if I can, so of course I said I would do it. I also happen to have relevant experience representing government agencies and non-profit entities. So now another opportunity to try to serve the association has found its way on to my plate. Please do let me know if you have any thoughts about governance of the association. I would be happy to hear them and incorporate the input into my work on this task as Region 4's representative. I look forward to hearing from you.

~D. Rossen S. "Ross" Greene, Esq., SR/WA



DON'T GAMBLE WITH YOUR PROJECT'S SUCCESS



When the stakes are high, don't take chances by hiring a right of way professional without the education and ethics to back up their experience.

Credentialed members of the International Right of Way Association are specialists in their field and are committed to upholding the highest ethical standards. When you hire an IRWA member with a certification or designation, you are not just getting a highly qualified and trained professional, you are placing a sure bet.

To access a directory of qualified right of way professionals in your area, visit www.irwarightmove.org



RECIPE OF THE MONTH

AWESOME SLOW COOKER POT ROAST PRINTED FROM: WWW.ALLRECIPES.COM

Ingredients

- 2 (10.75 oz) cans of condensed cream of mushroom soup
- 1 (1 oz.) package of dry onion soup mix
- 1 1/4 cups water
- 5-6 lb. pot roast

Directions

- In a slow cooker, mix cream of mushroom soup, dry onion soup mix and water. Place pot roast in slow cooker and coat with soup mixture.
- Cook on high setting for 3-4 hours, or on a Low setting for 8-9 hours.
- Try using a liner in your slow cooker for easier cleanup.

Serve with mashed potatoes or rice and carrots, green beans or other vegetable for an easy hearty meal on those busy fall nights.

With all the kids activities and football, who has time to cook?!

Makes 12 servings—

Yum!



E E P M T U A L S B S R Q A A C I L Z L U N H Q R
G L P R G O T C E L A T E R A O N A A E E M M S C
A B S D E Q O G R P L D N D Y N T B L A V F F O N
U I N J O S I L P E I I W E Q T E R C R A M M Y O
G S C D S N E O B E D R K L D E R E R N L M Y N I
N N T H N D R N R O P I A S F N M V V I U H O I T
A O Y E C T O X T W X H B K L T E E S N A I N N C
L P R C O M M O N A L I T I E S D P I G T H O S E
R S T R A N S M I T T E R X L K I C E C I V I T L
S E C N E R E F F I D I K A K I A U A D O U T R F
G R S E U Q I N H C E T O T Y T T R F V N U A U E
A C T I V I T I E S X D Q N E V E Y R J R I C C R
Y Y J E G D E L W O N K S Y V T S P U O R G U T D
N O N V E R B A L B W D D W N O H I I G E V D O M
D E C N A V D A Z R D E L I V E R Y N A R U E R Z

Introduction to Presentation, Instruction, & Facilitation



ACTIVITIES
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COMMONALITIES
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CONTENT
CREDIBILITY
DELIVERY
DIFFERENCES
EDUCATION
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INSTRUCTOR

INTERACTION
INTERMEDIATE
KNOWLEDGE
LANGUAGE
LEARNING
NONVERBAL
PRESENTATION
RAPPORT
REFLECTION
RESPONSIBLE
SKILLS
TECHNIQUES
TOOLBOX
TRANSMITTER
VERBAL

"It always seems impossible until it's done." ~ Nelson Mandela

CONSULTANT'S CORNER—by Al Dorin

In this installment of *Consultant's Corner*, we will begin reviewing Section 4 of Chapter 4 in the VDOT *Right of Way of Manual Instructions*, which will require more than one edition to cover. It is entitled “Specialized Topics in Appraisal Development”. While most of the items discussed in this section are not applicable in all appraisals, at least one or a few will likely need to be addressed in any appraisal . . . and some involve challenging theoretical dilemmas that could arguably be handled differently, but for consistency, have been standardized in their treatment for VDOT assignments.

The first topic is one that invariably involves debatable subjectivity as to how best to estimate value. I am speaking of the ubiquitous “easement”. *The Dictionary of Real Estate Appraisal* published by the Appraisal Institute defines an easement as “the right to use another’s land for a stated purpose”. The most common type found on road construction plans is the “easement in gross”, which is one that typically is conveyed to a governmental or corporate entity, such as a private utility company, as part of a corridor that is reserved for a connective use. Since the use is reserved collectively among many parcels and not for one specific property, there is no dominant estate, such as for an access easement to serve an adjoining property. For projects consisting of multiple parcels, there may be numerous servient estates on those properties that are burdened with the easements where rights are being conveyed to a single or multiple users. This not only applies to private utility companies but would also pertain to construction easements associated with the road project including drainage, slope, sight distance, and temporary construction easements where the project owner would be the beneficiary.

Before discussing the highly subjective valuation of easements, it would be constructive to review a few scenarios that logically affect the degree of impact that a proposed easement has upon a property’s use. A dilemma often confronted by appraisers on road projects is what to do with an existing utility easement adjacent to existing right-of-way, especially one that has to be relocated. At one time colloquially referred to as a “push-back”, a replacement easement typically encumbers the remainder property in the same manner, both physically and legally, as the existing easement before the acquisition. One could logically conclude that, absent any other impact due to say parcel size reduction or existing improvement use, the property will be encumbered after the acquisition essentially the same as before the acquisition with some possible recognition for differences in the area encumbered.

The dilemma for the appraiser is that if no discount in value for the encumbered area before the acquisition is considered and the property is encumbered essentially with the same easement after the acquisition, should any value be applied to the replacement easement? It has been my experience that appraisers in most instances do not discount the value of existing easements unless they have an obvious impact on the use the property. Such easements are typically located along boundary lines and likely within a zoning setback area where improvement of the land is restricted. Nevertheless, the new easement is likely in a similar situation with no additional adverse impact on the use of the property that was not present before the acquisition. VDOT has no specific answer to this dilemma other than requiring the appraiser to “. . . provide rationale for their conclusions”.

Another dilemma often encountered by the appraiser in road construction projects are “overlapping ease-

CONSULTANT'S CORNER—cont.

ments”, which can often result in a value allocation nightmare. This commonly occurs when there are multiple proposed utility easements involved and further complicated by additional construction easements for slopes, drainage, sight distance, or other permanent easements. Based almost entirely on a logical approach as opposed to one that is market-derived, many appraisers go through the laborious task of allocating higher values for areas encumbered with more than one easement overlapping each other. While this may make sense on the witness stand (although a confusing process to explain), a market analysis supporting such allocation remains an elusive endeavor. As stated in the manual, the most important thing to remember is not to conclude a value for any area encumbered with overlapping easements at more than 100% of its fee simple value.

A final example of an easement for which the valuation of its worth has evolved over the past few decades is the prescriptive right-of-way created by the passage of the Byrd Road Act of 1932. Rather than purchasing by deed thousands of miles of roadway throughout the state, this Act allowed the Commonwealth to acquire a 30-foot wide prescriptive right-of-way or easement to build, operate, and maintain existing roads many of which became part of the state highway system. Over the years as highways have been widened and improved, the Commonwealth has acquired the area within these prescriptive rights-of-way in fee.

Because ownership of the underlying fee has typically been retained by the adjacent landowners (15 feet on either side of the road's centerline that forms the property boundary line), the payment of just compensation for the conveyance of the encumbered areas has been required. In that the use of the area within the prescriptive right-of-way is severely limited because of the Commonwealth's rights associated with the roadway, many appraisers in olden days ascribed no value to this encumbered area. This philosophy has changed for many appraisers in recent years because VDOT has permitted certain utility companies to locate their lines within the limits of the prescriptive right-of-way. As such, it is incumbent upon these utility companies to also acquire rights from the landowner who retains ownership of the underlying fee. The likelihood of all properties encumbered with prescriptive right-of-way being prime candidates for such a utility line is minimal; nevertheless, the possibility of such has convinced appraisers to recognize some value of the rights retained by the landowner. As stated in the VDOT manual, “. . . the appraiser is at liberty to value the area encumbered with supporting rationale”.

In the next edition of *Consultant's Corner*, the challenge of appraising the value of easements will be discussed. As previously opined, this highly subjective process is based more on logic than market-derived analysis.

Allen G. Dorin Jr., MAI, SRA, R/W-NAC
President ~ KDR Real Estate Services
2500 Grenoble Road
Richmond, Virginia 23294
(Office) 804-672-1368, Ext. 302
(Fax) 804-672-1373
Website: KDRrealestateservices.com





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- Right of Way: Easement & Right of Way acquisition
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Report from Chapter 52's Appraisal Committee

Items of Interest from the Valuation Committee

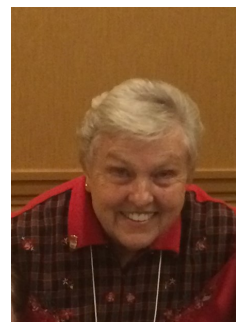
Unfortunately the next two meetings involving The Appraisal Foundation will be held after our newsletter goes to press. The Board of Trustees will meet in California November 8 – 11 and The Appraisal Foundation Advisory Council (TAFAC) will meet the Thursday and Friday of the week after Thanksgiving.

The schedule for the TAFAC committee meetings has been changed so that I will be able to attend both the ASB and AQB Issues Committee meetings. If any of you have any comments that you would like for me to voice concerning the current drafts, please send them to me via email. Also let me know if you want your name stated as being the author of the comments.

The ASB will be having a public meeting in Washington, D.C. on October 19th and it will be live-streamed. If you are interested in watching the meeting, you may go to the Foundation's web site and register. There is no charge for this and the number of people registering continues to have large increases.

~Phyllis Lilly, SR/WA

Phyllis S. Lilly, SR/WA
P.O. Box 365
Prince George, Virginia 23875
Phone (804) 721-1274
Email Phyllis.Lilly1210@gmail.com



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Membership Types:

International Membership
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Retiree Membership
Student Membership
Associate Membership
Chapter/Patron Membership Only

Membership Benefit Summary:

International membership (\$225 plus \$10 Chapter Dues) includes:

Advance your career with

- Specialized education and credentialing opportunities;
- Discounted online and classroom courses and
- Reduced rates for events including Annual Educational Conference

Connect with the Industry

- Networking opportunities at regional and national events;
- Access IRWA membership directory, online discussion forums and career center and

Great volunteer and leadership development opportunities.

Leverage with IRWA International resources such as

- Subscription to IRWA magazine which is the industry leading publication;
- Eligible to join Industry Committees and
- Discounts at the publication store.

Local Chapter benefits

- Bi-Monthly Meeting and Newsletter
- Networking with the best professionals in the field and
- Volunteer Opportunities to advance professional growth.

JOIN TODAY!!!

Agency Membership for 20+ employees

All benefits of the aforementioned International Membership
Bi-Monthly Meeting invitation
Bi-Monthly Newsletter and
Mentoring and Networking with the best professionals in the field.

**Rules and Restrictions apply & annual contract negotiations.*

Retirement* Membership (\$30 plus \$10 Chapter Dues) includes:

All benefits of the aforementioned International Membership
Bi-Monthly Meeting invitation
Bi-Monthly Newsletter and
Networking with the best professionals in the field.

For an additional \$20 and you can receive the IRWA magazine.

**Rules and Restrictions apply*

Student* Membership (\$50 plus \$10 Chapter Dues) includes:

All benefits of the aforementioned International Membership
Bi-Monthly meeting invitation
Bi-Monthly Newsletter and
Mentoring and Networking with the best professionals in the field.

**Rules and Restrictions apply*

Associate Membership **IRWA Members Only** (\$10 Chapter Dues):

Bi-Monthly Meeting invitation
Bi-Monthly Newsletter and
Networking with the best professionals in the field.

Patron/Chapter Only Membership: **Non IRWA Members** (\$25)

Bi-Monthly Meeting invitation
Bi-Monthly Newsletter and
Networking with the best professionals in the field.

Join/Renew your membership today! ***If you are NOT a current member and purchase your membership today, you will receive the rest of 2018 for free!!!*** Please contact Cathy Dignard, Membership Chair at Dignard.CA@gmail.com for more details.

Greetings from the “PIPE”

Last month I was appointed by President Jeff Jones, SR/WA, R/W-NAC, R/W-RAC, R/W-URAC, to the IRWA’s Partnership for Infrastructure Professional Education (“PIPE”). Within two weeks of my appointment, an anonymous sender with the moniker “Fix IRWA” circulated an email which severely criticized the PIPE, its leaders, and the CLIMB program in general. That email was followed by a flurry of others which seemed to raise a variety of complaints about a number of issues within IRWA education. What in the world had I gotten myself into?

First, let me say that I have no use for anonymous attacks on any organization or individual. There is a reason terrorist groups employ such tactics. I am profoundly disappointed that a member of the IRWA thought he or she could degrade the efforts and professionalism of others without signing a name. Shame on them. I will not engage with such people. However, I want the members of my own chapter to feel comfortable engaging with me over their concerns.

At the end of September, I traveled to Los Angeles for a two day PIPE orientation. I had no idea who I would meet, what to expect, or what was expected of me. The group gathered bright and early on the first day, and I said hello to Deidre Alves and Tami Benson, SR/WA, R/W-RAC, R/W-URAC, both of whom I expected to see. To my delight, James Olschewski, the IGC Secretary, was designated the IGC liaison to the PIPE. Amir Vafamanesh, the IRWA’s Education and Instructional Development Manager, was present as well. I was also honored to meet the other at-large committee member, Kristen Bennett, SR/WA, R/W-RAC, as well as Rose Piccioni, an educational liaison from UCLA. Finally, the IRWA’s CEO, Mark Rieck, joined the group.

The PIPE leadership had a lot packed in to those two days. We learned a great deal from various presentations and our input was solicited and recorded. Even if I were to leave the PIPE tomorrow, I feel like the experience enriched me professionally and personally beyond my contribution. The committee is comprised of people who are bright, thoughtful and who care deeply about their work product and how they can benefit the IRWA. These people do not operate with bad motives or malicious intent. They deserve our professional respect, even when we might disagree.

At my insistence, the PIPE committee conducted a very frank discussion about the Fix IRWA emails. I was able to better understand the complaints being aired, the IRWA’s current reaction to them, and the PIPE committee’s perspective. It was an invaluable discussion. It seems to me that the complaints are all over the place—from the CLIMB’s tactics, to curriculum, to credentialing. Some appear valid, while others smack of general malaise.

At its heart, the CLIMB can be boiled down into two concepts: enthusiastic engagement of a class through interaction, and checking for learning. Both are effective educational techniques. Interestingly, the complaints about the CLIMB originate primarily from some of the instructors rather than the students taking the classes. In my experience, complaints of CLIMB techniques from class participants are few and far between. If an instructor is not comfortable with any particular technique or gimmick taught by the CLIMB, then he or she is free to ignore it.

That all being said, valid concerns do exist, and I want to encourage anyone in Chapter 52 who has such a concern to call me directly to discuss. I value, respect and welcome your input, and I want to know your concerns before my next committee meeting in February, 2019. Let's all work together to improve our organization, rather than sending it backwards through anonymous degradation.

Dave Arnold, J.D., SR/WA

Pictured in the photo are the following:

Seated L to R: Rose Piccioni, Tami Benson, Kristen Bennett

Standing L to R: Amir Vafamanesh, James Olschewski, Deidre Alves, Mark Reick, Dave Arnold



Just in case you were wondering if there really was is an RWA Headquarters—here are a couple of Pictures that Dave Arnold took while he was there.

Your Education Foundation

Right of Way International Education Foundation

Who We Are

In the 1970's, the then American Right of Way Association realized that specialized education would be an ongoing need for right of way professionals. To support this pursuit, the Right of Way International Education Foundation (RWIEF) was formed in 1976 to serve as the funding mechanism. A separate entity from the Association, the non-profit Foundation's core mission is to fund right of way education. We focus on generating financial contributions and determine how best to allocate those funds for the betterment of right of way education. Over the last few years, funds have been allocated for educational summits, creation of new courses, upgrades to existing courses, conversion to on-line delivery methods, and leadership programs.

Funding

Who provides funding? **You!** Association members, chapters and regions, along with leading industry corporations generously donate money plus their time, energy and passion to raise funds. The Foundation hosts a Monday night event and golf tournament at annual conferences that also generate funds. With these funds the RWIEF has awarded hundreds of thousands of dollars for education and professional development programs.

What We Do

The Foundation does not develop or update courses; that is the purview of the Association. It is our responsibility to safeguard and grow funding. When we receive new funding proposals, a basic approach is used in evaluating each request. Projected donations are estimated, then funds already pledged and sunset dates for those funds are verified to confirm remaining, unpledged funds. The Foundation vets the merit of each funding request before putting to a vote before the Trustees. With this data in hand, approval or denial of any request is systematically evaluated. Our goal is to allocate available dollars with an open mind toward the future of the profession and its professional development needs.

We also support multiple award and scholarship programs. Some programs were created by individuals in the industry who provided funds that RWIEF holds in trust. Other programs such as the 40 For 40 Launching Careers Scholarship and the RWIEF Regional Professional of the Year Scholarship were created and funded by RWIEF.

Advancing Careers

The RWIEF applauds the efforts of right of way professionals to become better informed and specialized. There are more than 60 courses to keep current and new courses are being developed as industry needs warrant.

Maintaining this cutting-edge education curriculum requires a robust financial commitment. We are grateful for the continued support of Association members, both individual and corporate, without whom funding the ever-expanding education needs of our profession would not be possible.



IRWA Chapter 52's September Chapter meeting was once again held at the beautiful Lake of the Woods Clubhouse in Lake of the Woods, Virginia (near Fredericksburg). The view was beautiful, the food plentiful and the speaker Richard Stewart of VDot, gave a very interesting presentation on Federal and State Compliance in ROW projects. In addition— all attendees earned 1 hour of Continuing Ed. Credit!



LEGAL COMMITTEE REPORT ~ by: Ross Greene

Relocation:

The Eighth Circuit Court of Appeals found last month that the Uniform Relocation Act does not create a private cause of action against the displacing agency. In *Osher v. City of St. Louis*, 2018 U.S. App. LEXIS 25277, 2018 WL 4231794 (8th Cir. September 6th, 2018), the Eighth Circuit indicated that "Insofar as [the Eighth Circuit's previous ruling in] *Tullock v. State Highway Commission*, 507 F.2d 712, 11 V.L. 497 (8th Cir. 1974),] recognized a private cause of action under the Act, it has been superseded by intervening precedent." Relying on *Gonzaga Univ. v. Doe*, 536 U.S. 273, 283, 122 S. Ct. 2268, 153 L. Ed. 2d 309 (2002), the court went on to state that "Because the Act is phrased as a directive to the regulated agency, the Act lacks 'the sort of 'rights-creating' language critical to showing the requisite congressional intent to create new rights." This ruling is in accord with the Fourth Circuit's ruling in *Clear Sky Car Wash LLC v. City of Chesapeake*, 743 F.3d 438, 444 (4th Cir. 2014) and the Fifth Circuit's ruling in *Delancey v. City of Austin*, 570 F.3d 590 (5th Cir. 2009).

Leases / Tenants:

Earlier this year, the Virginia Supreme Court handed down *Game Place, L.L.C. v. Fredericksburg, 35, LLC*, 2018 WL 2142641 (May 10, 2018). This case is not an eminent domain case, but its interpretation of a relatively obscure Virginia statute has the potential to impact relocation cases, lost profits cases, and/or cases involving attempted intervention of a tenant, among others, in right of way, at least in Virginia. Virginia Code § 11-3, the Statute of Conveyances, requires a seal or certain seal substitutes on certain leases. The Game Place was a tenant that closed up shop and was subsequently sued by its landlord for the rent due on the remaining 2 years of the lease term. As a defense to the suit by the landlord, the Game Place argued that the lease was not properly sealed under the Statute of Conveyances, so it could not be enforced. The Virginia Supreme Court agreed and held that the lease was not enforceable as far as the lease term -- the rest of the provisions of the lease were enforceable, just not the length. The length of the lease, instead of being the multi-year term specified in the text of the lease, was instead inferred from the manner of the payment of the rent, which in this case was monthly. The tenant had paid their rent up to current before shutting down. Therefore instead of having two years remaining on their lease term, the tenant was month to month. This could potentially have all kinds of interesting implications in situations where a tenant has to have a lease term of a certain length in order to qualify for something, such as the requirement of a term of 12 months or longer under Va. Code § 25.1-234(A) for a tenant to participate in just compensation proceedings.

Even if you are not in Virginia it may be worth boning up on the requirements for a legally valid lease in your state, if you have right-of-way matters involving tenants.

FALL FORUM—BURLINGTON, VERMONT—Sponsored by Ch.19

Chapter 19 did an awesome job of organizing this forum—They set the bar high for Chapter 52's turn to host the fall forum in 2019. If you haven't already done so please consider joining our Forum committee—

Many hands make light work!

We need you! See page 18 for more details



~~ ANNOUNCEMENTS! ~~



WELCOME TO OUR NEW MEMBERS!

- Margaret Brown works at KDR Real Estate
- Michael Miller works at Collier Internal Valuation

!

If you or someone you know is thinking about joining the IRWA—please let them know if they join AFTER OCTOBER 1ST, they will get the remaining 3 months of 2018 free and then one entire year of Membership! - THAT RIGHT! 15 months for the price of 12! Such a great deal!

For over 80 years, IRWA has been serving as the only professional association that encompasses all disciplines of the right of way industry. With over 10,000 members, our mission is to support you by providing access to the knowledge, resources and training you need to excel at your job now and at every stage of your career.

Advance your Career	Connect with Industry	Leverage Our Resources
<ul style="list-style-type: none"> • Specialized education and credentialing opportunities. • Discount on online and classroom courses. • Reduced Rates to IRWA events, including our Annual Education Conference. 	<ul style="list-style-type: none"> • Networking opportunities at local Chapter and Region events. • Access to our member directory, online discussion forum, and career center. • Great volunteer and leadership development opportunities ... and 	<ul style="list-style-type: none"> • Subscription to Right of Way Magazine, the industry's leading publication. • Join one of our Industry Committees or Discipline Communities of Practice. • Discounts at our Publications Store.

Annual Dues are only \$225 a year plus \$10 chapter dues. When you consider all the benefits— it is a real bargain! Download your application today [here](#).

Attached is the Treasurer's report for Chapter 52 that was presented at the last meeting which was held in Lake of the Woods. Many thanks to our fearless Treasurer, John Harmon for his dedication and hard work on behalf of our chapter!

TREASURER'S REPORT

August 31, 2018

CASH & RESERVES AS OF JUNE 30, 2018	\$48,292.08	
<u>SAVINGS</u>		
Balance as of June 30, 2018		\$30,547.14
Interest Deposit July 1, 2018		\$3.81
Balance as of August 31, 2018		\$30,550.95
<u>CONFERENCE / FORUM FUND</u>		
Balance as of June 30, 2018		\$402.11
Interest Deposit July 1, 2018		\$0.05
Balance as of August 31, 2018		\$402.16
<u>CHECKING</u>		
Balance as of June 30, 2018		\$17,342.83
<u>Receipts</u>	July 1, 2018 - August 31, 2018	
Course 409 Registrations \$5,079, Course 804 Registrations \$2,555		\$7,634.00
May Meeting Registrations \$20		\$20.00
Course 409 Registrations - John Honnick		\$265.00
September Meeting Sponsorship - Appraisal Review Specialists, LLC		\$300.00
September Meeting Sponsorship - KDR Real Estate Services, Inc.		\$300.00
Total		\$8,519.00
Total Receipts	\$8,522.86	
<u>Disbursements</u>	July 1, 2018 - August 31, 2018	
Pender & Coward - Education Conference Expenses for Ross Greene (3068)		\$1,040.31
Pender & Coward - Education Conference Expenses (3069)		\$1,448.31
IRWA - International Charges, Course 213 (3070)		\$4,364.00
Total		\$6,852.62
Balance as of August 31, 2018		\$19,009.21
Total Disbursements	\$6,852.62	
Excess of Receipts over Disbursements	\$1,670.24	
CASH & RESERVES AS OF AUGUST 31, 2018	\$49,962.32	

**VOLUNTEERS
NEEDED**



**VOLUNTEERS
NEEDED**

Are you looking for a way to get involved with some of the best professionals out there? Chapter 52 is going to be hosting the IRWA Region 4 Fall Forum in 2019. That may sound like a long way away, but really it will be here before we know it— and hosting a Forum takes a lot of planning and volunteers!

**The 2019 Fall Forum is going will be located in
Alexandria, Virginia**

WE NEED YOU!!!!

Interested? Of course you are! This is going to be fun!

Contact Rin Barkdull at RinBarkdull@comcast.net

If you haven't reached out to offer assistance— please do so right away— Many hands make light work!

Please take a minute and get involved!





UPCOMING CHAPTER 52 EVENTS— MARK YOUR CALENDARS!!!



January 2019 -

Jan. 18th—Charlottesville, VA - Sponsored by Pender & Cow
Rinker Associates



March 2019 -

Mar. 15th—Williamsburg, VA - Sponsored by Sands Anderson

May 2020 -

May 17th—TBD-



CHAPTER 52 IS NOW ON FACEBOOK!!!!



Visit our page at: [www.facebook.com/
IRWAChapter52](https://www.facebook.com/IRWAChapter52)



Continuing education and professional development are essential to the growth and advancement of our Right of Way profession.



RIGHT OF WAY EDUCATION

The Building Blocks of our Profession



EDUCATION NEWS!

We are currently in the process of scheduling several classes to be held in Virginia Beach after the first of the year. These classes include the following— Course 100 (Principles of Land Acquisition), Course 102 (Elevating your Ethical Awareness), Course 200 (Principles of Real Estate Negotiations and Course 213 (Conflict Management) We are also discussing offering Course 501 (Residential Relocation Assistance) and Course 502 (Non-Residential Relocation Assistance)

If you take all 4 classes (100,102, 200 and 213) you will qualify for the RW-A designation— This is a great start to obtaining your SR/WA. These courses are a wonderful intro if you are new to right of way or credentialing.

Trying to get your designation and don't see a class that you need listed? Then by all means please reach out to our education chair, Allen Armstrong at aaa@ares.land. Provided there is a demand for that class, we will do everything we can to get that class scheduled somewhere in our chapter. You might even think of coordinating the class- **(IF YOU COORDINATE YOU GET THE COURSE FOR FREE!!!!!!)** To coordinate a class you just need to take the coordinator course (free) or if you took the course over 2 years ago, you will need to recertify (also free) -to register for either course

[click here](#)



Don't forget to explore the "IRWA University" page under the Education section of the IRWA website. You can take online courses at a convenient time and place for you. Visit www.irwaonline.org today! Or simply click on one of these two links to see what's out there!



DIRECTIONS - TO HAMPTON ROADS PLANNING DISTRICT COMMISSION –REGIONAL BLDG.

From Richmond—take I-64

Following I-64 E to Greenbrier Parkway in Chesapeake.

Take Exit 289A-289B from I-64E

Continue on Greenbrier Parkway for approximately 0.4 mile to your destination 723 Woodlake Dr. Chesapeake, VA 23320

