



The Virginia Acquirer

IRWA—Chapter
52 Newsletter

Inside this issue:

Chapter Meeting Info	1
From the President	2
Consultant's Corner	4
Valuation Committee	7
Eminent Domain News	8
Region 4 News	10
Education News	13
Treasurer's Report	19
Conference Info	20

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May 2018

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Mike Perfater, Editor Emeritus



May Meeting!

The next Chapter 52 meeting will
be held on
**May 18, 2018 at
Hanover Tavern in
Hanover, Virginia!**

Meeting
Sponsored by:

Bowman
CONSULTING

DATE: Friday, May 18, 2018

LOCATION:

Hanover Tavern
13181 Hanover Courthouse Road
Hanover, Virginia 23069
(Directions on back page)

SCHEDULE:

10:30 – 11:30 -Board of Directors
Meeting
11:30-noon - Meeting Registration &
Networking
Noon-12:45-Lunch
12:45-1:15 Chapter Business Meeting
1:15—Speaker—TBD

LUNCH MENU:

Virginia Pork Barbeque
Buttermilk Fried Chicken Breast
Cole Slaw, Southern Style Green Beans
Macaroni & Cheese
Rolls & Butter
Cookies, Brownies & Lemon Bars

COST: ONLY \$20.00 RSVP by May
10th to Carrilin Hirsch

chirsch@pendercoward.com

Save time-pay ahead using PayPal:

[Paypal.me/IRWACHapter52](https://www.paypal.me/IRWACHapter52)

**Please note! If you RSVP and do
not attend, you are still responsi-
ble for the \$20.00 fee.**

Congrats to our new Chapter 52 2018/19 Officers!!

~to be sworn in during the May meeting~

President: Ross Greene, SR/WA

International Director

1st Vice-President: Lore DeAstra, SR/WA

Lore DeAstra, SR/WA (1 year)

2nd Vice-President: Mary Lou Gayle

Mary Lou Gayle, SR/WA (2 years)

Secretary: Dianne Williams, SR/WA

Assistant Secretary: Nicole ("Nikki") Foit

PDC Committee Members—3 years

Treasurer: John Harmon

Jeff Dykes, SR/WA

Assistant Treasurer: Dean Sasek, SR/WA

Dave Arnold, SR/WA

MESSAGE FROM OUR PRESIDENT...

And you may ask yourself, "Well, how did I get here?"

With apologies to David Byrne and The Talking Heads, I have asked myself this question many, many times over the past few years. I practice an arcane area of law within a relatively hidden industry. I don't like to discuss my profession at cocktail parties. My extended family in rural Kentucky would disown me if they knew that I acquired property involuntarily. And even my wife struggles to understand my practice. (Maybe she struggles to find enough interest in it to understand!) I'm winding up a year as President of an organization that no one outside of our colleagues has ever heard of.

And do you know what? I love it. This is the happiest time of my entire career.

It was not always this way. I once hated being a lawyer; I hated my job. About 15 years ago, I was seriously contemplating a major change. For several years I carried in my briefcase an application to the FBI. Fear of being assigned to Detroit or Philadelphia was the only reason I did not pursue that opportunity. They say that things happen for a reason, and I'll always be grateful to the cold big cities for keeping me in the private practice of law.

A law partner who is now a judge asked me to help him with a couple of eminent domain cases. I declined, as I knew nothing about it and I would rather have sorted my rag collection than figure it out. He came back to me two more times until I relented and got involved. The rest, as they say, is history. I threw away the FBI application and became more and more obsessed with every facet of the Right of Way profession. Now it is all I want to do. I am fascinated by this industry. I love my job.

The IRWA has been a major catalyst in my career satisfaction. This organization afforded opportunities to learn, network, teach, serve, support and entertain. Without it, the daily grind would be, well, a daily grind. We are blessed to have a strong, active chapter within a very well organized, dynamic organization. And I was bestowed a great honor to serve this chapter as President for a year. Unlike every other experience in an organization, I'm not looking forward to moving on.

You all have made this past year a lot of fun. Every meeting has been my pleasure. Thank you for making this experience...

Once in a lifetime.

Dave Arnold, Esq., SR/WA





FORGET SOMETHING?

As an association of multi-disciplined professionals, IRWA knows the importance of being prepared for every infrastructure project.

For over 80 years, the **International Right of Way Association** has tailored exceptional education and prestigious credentialing offerings to the evolving needs of right of way professionals. Connecting with our 10,000 members links you to valuable feedback, perspective and project solutions you can't get anywhere else.

With over 70 local chapters throughout North America and Africa, a growing list of classroom and online courses, conferences and networking events, maximizing your career potential has never been easier.

www.irwaonline.org

IRWA
BUILDING A BETTER WORLD TOGETHER.

RECIPE OF THE MONTH

BAKED TERIYAKI CHICKEN

PRINTED FROM: WWW.ALLRECIPES.COM

Ingredients

- 1 tablespoon cornstarch
- 1 tablespoon cold water
- 1/2 cup white sugar
- 1/2 cup soy sauce
- 1/4 cup cider vinegar
- 1 clove garlic, minced
- 1/2 teaspoon ground ginger
- 1/4 teaspoon ground black pepper
- 12 skinless chicken thighs

Directions

1. In a small saucepan over low heat, combine the cornstarch, cold water, sugar, soy sauce, vinegar, garlic, ginger and ground black pepper. Let simmer, stirring

frequently, until sauce thickens and bubbles.

2. Preheat oven to 425 degrees F (220 degrees C).

3. Place chicken pieces in a lightly greased 9x13 inch baking dish. Brush chicken with the sauce. Turn pieces over, and brush again.

Bake in the preheated oven for 30 minutes. Turn pieces over, and bake for another 30 minutes, until no longer pink and juices run clear. Brush with sauce every 10 minutes during cooking.

Prep time: 30 min

Cook time: 1 hrs

Ready in 1 hrs. 30 minutes



H J U D G E C N E D I F N O C G W H L A S B Q I F
K U G S W C R O S S E X A M I N A T I O N M G F G
P R O C E E D I N G S P B E V I D E N C E S O W D
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N L J Z Z Y T I L I B A I L E R W O U U M Q S B T
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I X K N O W L E D G E D U C A T I O N S U L K T A
W A E T A C O V D A P P R A I S E R S Q H V A M M

Skills of Expert Testimony



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EDUCATION
EVIDENCE
EXCEPTION
EXPERIENCE
EXPERT
HEARINGS

JUDGE
JURISDICTION
JURY
KNOWLEDGE
LEGAL
OPINIONS
PROCEEDINGS
REBUTTAL
REDIRECT
RELIABILITY
SKILL
STORYTELLING
TRAINING
TRIBUNALS
VERIFICATION

"Great things in business are never done by one person.
They're done by a team of people." ~ Steve Jobs

CONSULTANT'S CORNER—by Al Dorin

In this installment of *Consultant's Corner*, we continue reviewing Section 3 of Chapter 4 of the VDOT Right of Way and Utilities Manual, which covers Appraisal Development. We ended last issue's edition with a discussion of the importance of dates pertaining to that of inspection, valuation, report, and filing of the certificate of take. In this edition, partial acquisitions are addressed as they relate to reporting requirements.

Most right-of-way projects involve properties where only partial rights are being acquired, a scenario that is unique to eminent domain appraising. These partial rights can either be physical, where only a portion of the land is being acquired, or legal, where partial rights may be acquired in the form of an easement. In either case and in accordance with the State Rule as applicable in the Commonwealth of Virginia, the appraiser must address not only the value of the part being acquired, but also the value of the part remaining in order to estimate the value of any damages. It is noted the Uniform Standards of Professional Appraisal Practice (USPAP) allows the appraisal of “. . . a fractional interest, physical segment, or partial holding.” {Standard 1-2 (e)(v)}.

In many instances, partial acquisitions involve only a small strip of land adjacent to existing right-of-way resulting in no impact on the current or future use of the remainder property. If the project is one that VDOT is overseeing, the Department may in this case allow for the use of an abbreviated reporting format or an Acquisition Appraisal report where only the value of the land and any minor improvements located within the impacted area is appraised. Since no damages would be applicable, there is no need to appraise the value of the property after the acquisition. When appraising properties under this scenario, the appraiser should clearly state in the report that no damages result

from the loss of any property rights. As will be discussed later in this article, it is also advisable to state that any special or general benefits that may accrue to the residue have not been considered in the appraisal.

In olden times in doing “highway work”, appraisers would often complete a “before and after value” analysis in order to accommodate the traditional valuation model. A market supported analysis would be completed for the valuation of the land and the minor improvements and a value would be estimated for buildings or other significant structures that were not being affected by the acquisition. The value of these major improvements would often be based on their tax assessments. This is what the current VDOT manual refers to as a “stipulated value”, which is no longer allowed and should not be included in the Acquisition Appraisal report. If the appraiser feels compelled to include the value of these improvements, then a market supported analysis for their value must be completed; but this defeats the purpose of the Acquisition Appraisal report, which then effectively becomes a Narrative Appraisal report.

Since the determination of damages is critical in the selection of the reporting format, it would be appropriate to discuss how such damages are recognized. First, one should be familiar with what the Commonwealth considers as non-compensable damages. There are 18 different non-compensable damages listed in the VDOT manual (Section 4.3.22) and discussing them is beyond the scope of this article. There are two worthy of note including loss of business profits and loss of access. While the burden of proof rests with the landowner for lost profits, which does not have to be considered by the appraiser for the acquiring authority as a basis for the initial offer, damages due to lost access is more challenging to discern. Three of the 18 aforementioned non-compensable damages include (1)

CONSULTANT'S CORNER—cont.

changed use of public way, (2) loss resulting of circuity of travel caused by dividing a highway, and (3) loss resulting in a change in access if the landowner still retains reasonable access to the public road system. While many appraisers may agree that any of these three conditions may negatively impact the value of the remainder, such loss in value is considered non-compensable as determined in specific court cases in Virginia. The determination of "loss of access" becomes more debatable when a driveway entrance is moved where one may conclude that the new access point is still reasonable but another may argue that internal maneuverability has been impacted to the extent that such access is not reasonable.

On the flip side of damages is enhancement, which consists of general and/or special benefits that accrue to the remainder as a result of the acquisition. General benefits accrue to the subject property's neighborhood or community at large. Special benefits, or "peculiar" benefits as cited in the Virginia Code, accrue specifically to the subject property after a partial acquisition. In Virginia, the increased value to the remainder by either type benefit can offset the value of the damages, but not of the part acquired.

When completing an Acquisition Appraisal report, as defined by VDOT, the estimation of enhancement, if any, is not necessary if no damages are concluded since its value can only be applied to offset the value of any damages. If a negotiated settlement is reached, then no further valuation of the acquisition is needed. However, if a settlement cannot be negotiated and condemnation is required, a Narrative Appraisal inclusive of before and after values must be prepared in accordance with VDOT policy, unless the case is uncontested.

In preparing a before and after report, the appraiser might conclude that enhancement is evident and if so, its value

should be included in the report, even though no damages are concluded. This was not necessary in the original Acquisition Appraisal because a value after the acquisition was not needed.

On a personal note, I learned the importance of enhancement valuation on the witness stand where my testimony as to value in a condemnation case was based on an abbreviated appraisal report where no damages were concluded. Under cross examination opposing counsel asked if I thought there was any enhancement to the property's value as a result of the project (yes, I wondered why he would ask such a question, but as is the case with most attorneys before asking a question, he knew what my answer would be). Without giving it much thought since it was a moot point without any conclusion of damages, I replied in the affirmative pointing out the often typical attributes of improved traffic patterns and accessibility afforded to properties in a busy road corridor after completion of a project. When then asked why I did not include the value of such enhancement in the report, I replied because there were no damages to offset. His retort to that statement was that his appraiser concluded damages and with that being the case, how were the jurors supposed to know how much to discount the value of those damages if I had not estimated the value of the enhancement. At that point it was too late for me to provide any quick estimates of enhancement and he accomplished his goal of planting the perception of an error of omission on my part.

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IRWA NEWS

2018 International Education Conference June 24-27, 2018

Come Join us in Edmonton!

We invite you to attend this valuable industry event and take advantage of the numerous educational and learning opportunities, as well as the networking events that have been planned just for you.

Please check the [Conference Link](#) often, as we continue mapping out your educational event of the year.

Are you having a hard time convincing your boss about the amazing benefits of attending IRWA's Educational Conference? [We can help!](#)

40 for Forty Scholarship Program

We are happy to announce our first cohort of 40 scholars, pursuing either IRWA's Right of Way Agent and/or Right of Way Professional Certification. These scholarships were made possible by a \$185,000 gift from the Right of Way International Education Foundation. Click [here](#) for a full list of scholars.

Scholars will register for both online and classroom courses through IRWA HQ and should be treated as paid in full.

A BIG thanks to all of our Education Chairs!

Congratulations to your Chapter Education Chairs for their longstanding efforts to ensure the Education needs of the Association are met.

January was a record month, with the most scheduled courses ever and the year is finishing strong with over 90 courses scheduled in the last quarter.

Let's work together to make this the best year ever!

Young Professionals

The Young Professionals Network is a group that aims to engage young and emerging professionals through networking, learning and mentoring opportunities. The group nurtures the next leaders and members of IRWA by connecting them to peers and experienced professionals in the field. They seek and strive to provide the resources and tools to enable young talent in the field in order to stay ahead of the curve.

Interested or know someone who might be? Click [Young Professionals](#)

Take advantage of our [Young Professionals Conference Rate](#)



Report from Chapter 52's Valuation Committee

The report this time is quite short because all of the meetings are occurring the middle of next month and the end of next month. The Appraisal Foundation Board of Trustees will be meeting in Ohio the same time as our Chapter 52 meeting. The Appraisal Foundation Advisory Council (TAFAC) will be having its first ever joint meeting with the Industry Advisory Council (IAC) the end of May in Arlington, Virginia. TAFAC is comprised of representatives from non-profit organizations while the IAC is comprised of representatives from for-profit organizations.

One item that the BoT is working on is trying to get more veterans into our profession. We are looking at educational programs that the veterans already qualify for as well as trying to enlist companies that are willing to sponsor trainee positions. This initiative will be brought up at the joint TAFAC/IAC meeting. If any of you have suggestions in moving this endeavor forward, please send them to me as well as any other ideas that you may have.

Submitted by:

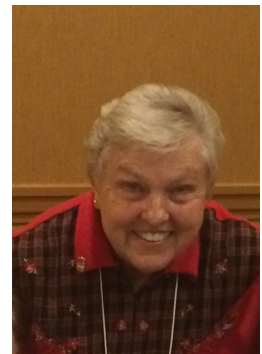
Phyllis Lilly, SR/WA

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Prince George, Virginia 23875

Phone (804) 721-1274

Email Phyllis.Lilly1210@gmail.com



Eminent Domain News—by Ross Greene

On March 6, 2018, the Fourth Circuit Court of Appeals handed down *Equitrans, L.P. v. Moore*, 2018 U.S. App. LEXIS 5653, 2018 WL 1168726. The gist of this case is that landowners sued a pipeline company claiming that a portion of a pipeline was out of the right of way, and the district court found that a portion of the pipeline was indeed outside of the right of way. The landowner then attempted to argue that because the pipeline company had not filed a counterclaim for condemnation in the initial suit against it, that the pipeline company could not then condemn the property. The Fourth Circuit, rightly, disagreed.

In 1960, a predecessor to Equitrans' entered into a right-of-way agreement with Moore's family to build a 16-inch natural gas pipeline under a portion of the Moores' property. In early 2012, the Moores began questioning whether the pipeline deviated from the 1960 right-of-way, and the Moores eventually filed suit in state court alleging claims for breach of contract, ejectment, and trespass.

Equitrans removed the Moore's suit against it to the United States District Court for the Northern District of West Virginia, on the basis of diversity jurisdiction, and Equitrans filed a counterclaim for prescriptive easement. Equitrans did not move for leave to file a condemnation action at that point, and the Moore's suit against it proceeded to trial. Following a two-day trial, the jury found that sections of the pipeline were outside the right-of-way. The jury also rejected Equitrans' counterclaim for prescriptive easement. The court then stayed the entire action to permit Equitrans to file for condemnation.

Equitrans then filed a condemnation case pursuant to the NGA, for the area the pipeline was out of the right of way, plus 25 feet on either side for maintenance purposes.

The Moores moved to dismiss the condemnation case, arguing that (1) Equitrans failed to satisfy the NGA's requirements for condemnation; (2) the condemnation claim was a compulsory counterclaim in the Moore's action; (3) Equitrans was estopped from moving for condemnation; and (4) condemnation violated the Moores' Fifth and Fourteenth Amendment rights. The district court concluded that Equitrans was entitled to condemn the property, and held a trial only on the issue of the just compensation due for the taking and ultimately awarded the Moores' \$5,556.16.

The Moores argued on appeal to the Fourth Circuit that the district court erred in permitting Equitrans to take the property. The Fourth Circuit determined that Equitrans had satisfied the NGA's requirements, because "Equitrans has a certificate and cannot acquire the needed land by contract with the Moores. That is all the NGA requires for a condemnation." *Equitrans, L.P. v. Moore*, 2018 U.S. App. LEXIS 5653, *6.

The Fourth Circuit also determined that the condemnation claim was not a compulsory counterclaim in the Moore's trespass case. In footnote 2 to its opinion, the Fourth Circuit noted "We have reviewed their claims that judicial estoppel bars Equitrans from pursuing condemnation and that the condemnation violates the Constitution and find both to be without merit."

~D. Rossen S. Greene, Esq.

Pender and Coward, P. C.

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Rgreene@pendercoward.com



Chapter 52's March's meeting was held at Ford's Colony in Williamsburg, Virginia on March 16, 2018. The chapter hosted a class on the same date in the hope of trying something new— It was a great success. Many thanks to Dave Arnold who offered to teach the class at no cost to our Chapter, and to Kate Anderson for volunteering to coordinate the class. They both did an excellent job.



April/May 2018



Dear Region 4:

What a fabulous time at the 2018 Region 4 Spring Forum in Lahaska, PA at Peddler's Village! Chapter 9 threw down a memorable event. A big round of applause and appreciation goes out to Chapter 9 and most certainly to Chapter 9 President, Matt Kulpa and the following Chapter 9 members: Joe Bottino, SR/WA; Lorie Corallo, SR/WA, R/W-NAC; Francis Karycki; Maria White; Jane Heineken, R/W-NAC; Susan Nikon and Carol Myers. From All of us at Region 4, "Thank You!"

At the Forum, we accomplished many things to keep Region 4 "at the top of its game!" We enjoyed a variety of presentations from Region 4 Vice Chair Ida Parrett, SR/WA, R/W-NAC; Region 4 INEC Rep Patty Quinn, SR/WA, R/W-NAC and Region 4 YP Rep Derrick Roma, PMP, SR/WA. As a whole, I want thank all the attendee's for their valuable input and participation during our discussions. It is YOUR Region and without your voice, where would we be?

There were many items on our 2018 Spring Agenda. A sampling of some of the agenda items included:

Election of Region 4 Officers: The positions open for nomination were Region Chair; Region Vice Chair and Region Secretary/Treasurer. Your current Region Chair (Craig J. Curtis, SR/WA) and Vice Chair (Ida Parrett, SR/WA, R/W-NAC) were both nominated and elected to serve 1 more year in their respective positions. Derrick Roma, PMP, SR/WA was nominated and elected to serve as our Region Secretary/Treasurer. Congratulations to Ida and Derrick!

With the nomination and election of Derrick Roma, PMP, SR/WA, we close a very significant chapter in our Region's history. Joe Bottino, SR/WA, who has served our Region for many many years, will be passing the torch to Derrick. Our Region owes Joe many thanks for the years he has served. From all of us, "Thank you Joe!"

I certainly hope Joe keeps active with our Region. He has a wealth of knowledge about our Region and its history. Please take a moment to thank Joe. It is this commitment as a volunteer that makes our Chapter's, Region and IRWA community a success!

Region 4 Awards: A big round of applause to our Region Award winners:

Potomac Chapter 14: Finalist Nominee for Chapter of the Year.
Vanessa Ringgold, SR/WA: Region 4's Professional of the Year



Derrick Roma, PMP, SR/WA: Finalist Nominated for Young Professional of the Year.

Congratulations to Chapter 14, Vanessa and Derrick! Let's cheer all 3 of them on in Edmonton!

Chapter Reports: At the 2017 Fall Forum, the Chapters requested we set aside time to discuss what is going on at our individual Chapter's. As an agenda item, we broke up into Chapter groups. We had a lively conversation/discussion about the health of our Chapter's. We certainly walked away understanding we are not alone in our Chapter's struggles as well as our successes. We look forward to continue these conversations to enhance your Chapter leadership with the awareness and tools to make your Chapter the best it can be!

Chapter Leadership Calls: Post Forum, we are going to be holding bi-monthly Region/Chapter Leadership calls. This will allow the Region to follow up with your Chapter Leadership to disseminate any additional information concerning our Region and our Chapter's. We will begin the calls this May. Hats off to the Chapter Leaders for encouraging this dialogue. Moving forward, we hope the calls allow us to keep the moving parts moving between our Forums, Education Conference and yearly Caucus.

Upcoming Events:

International Education Conference, Edmonton, AB

Sunday June 24 - 27, 2018

*YP Networking Reception Saturday June 23, 2018 (6pm)

Region 4 Caucus

Sunday June 24, 2018

Region 4 Fall Forum (Burlington, VT)

Wednesday October 17 - 19, 2018

Are you going to Edmonton?? We can't wait to see you there! In fact, Region 4 is proud to support the IRWA's 6th Annual Young Professionals Symposium at this year's conference. As a Region, we voted to sponsor the YP's as "Believers". Kudos to Chapter Leadership for recognize the importance of supporting our YP's!

Sincerely,

Craig J. Curtis, SR/WA

Region 4 Chair


 Bowman
CONSULTING

Right - of - Way

Bowman Consulting provides **"TURN-KEY"** right-of-way services from conception to reality for our private and public sector clients on energy and transportation projects. Led by experienced right-of-way professionals who understand the challenges facing our clients in today's fiscally constrained marketplace, we provide solutions to meet the client's complex and sensitive issues through good communications and building trust with the project stakeholders. Bowman Consulting's commitment is to ensure that your project runs smoothly, on schedule, and in a cost effective manner.

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- Public Information Meeting Support
- ROW Project Management
- ROW Plan Review
- Right-of-Entry Agreements
- Title Searches/Title Curative
- Appraisals/Appraisal Reviews
- Parking, Access and Site Impact
- Studies
- Document Preparations and Parcel File Management
- VDOT's RUMS Application - Data
- Entry Negotiations
- Settlements/Closing/Recordation
- Property Management
- Relocation Advisory Assistance
- Relocation Plan & Impact
- Statements/Reports
- Relocation Budget Estimates
- Relocation Payment Computations
- Encroachment Resolutions
- Expert Witness Court Testimony
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- Parcel File Management and Close-Out
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UPCOMING CLASSES—REGION 4



Upcoming Classes— Sponsored by Chapter 52



ARE YOU TRYING TO GET
CREDENTIALLED?

DO YOU NEED CREDITS FOR
RECERTIFICATION?

THEN CHECK OUT THESE CLASSES!

COURSE 421- The Valuation of Partial Acquisition

Date: July 9, 2018 to July 12, 2018 \$755.00 Member / \$935.00 Non-Member

INSTRUCTOR: Allen Armstrong, SR/WA, R/W-AC, R/W-URAC, R/W-RAC, R/W-NAC

COURSE 603- Understanding Environmental Contamination in Real Estate

Date: 8/15/2018 \$265 member / \$330 non-member

INSTRUCTOR: Clyde B. Johnson, SR/WA

COURSE 604- Environmental Due Diligence and Liability

Date: 8/16/2018 \$265 member / \$330 non-member

INSTRUCTOR: Clyde B. Johnson, SR/WA

COURSE 219- Introduction to Presentation, Instruction and Facilitation

Date: October 15, 2018 to October 16, 2018 \$415.00 Member / \$520.00 Non-Member

INSTRUCTOR: David Layne, SR/WA

Course Coordinator for ALL 4 Courses:

Jim Strayhorne (703)324-5093

Robert.Strayhorne@fairfaxcounty.gov

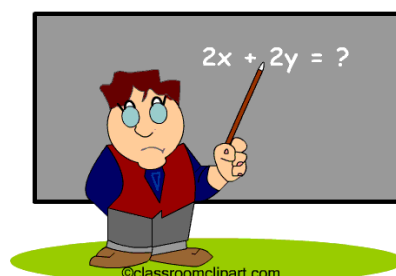
Location:

Fairfax County Government Center

Rm. 120

12000 Government Center Parkway

Fairfax, VA 22035





IS PROUD TO PRESENT

Region 4 2018 Education Conference and Fall Forum

ENERGY TRENDS IN THE NORTHEAST

How Do They Impact the ROW Industry?

WHEN:

Wednesday, Oct. 17, 2018 -
Friday, Oct. 19, 2018

WHERE:

Hilton Garden Inn
101 Main Street
Burlington, VT 05401

HOTEL COST:

\$169.00 per night (plus tax)

MINUTES WALK FROM:

ECHO Lake Aquarium and
Science Center
Church Street Marketplace
Home of Multiple Breweries

VISIT OUR WEBSITE FOR MORE INFORMATION:

www.nechapter16.com

Registration Coming Soon!

SCHEDULE INCLUDES:

OCT 17

Course 604 Environmental Due Diligence
and Liability

OCT 18

Education Conference

Key Note Speaker:

Michael Henderson, PE Director of Regional
Planning & Coordination, ISO New England

Presenters & Panel Discussion:

- Moderator: Christopher Root, COO,
VELCO
Business
Rachlin
- Erin K. Petkovich, Northeast
Development, Enbridge
- Will Dodge, Director, Downs
Martin, PLLC

Additional Presenters invited from:

Green Mountain Power, Vermont Agency of
Transportation, NHDOT, Avangrid, & others.

Safety Presentation:

- David Notte, Physical Security Spec,

VELCO

OCT 19

Fall Forum Business Meeting

Spring Forum—Lahaska, PA



Derrick Roma, SR/WA, President of Chapter 16 has been named a finalist for Young Professional of the Year! Congratulations Derrick!

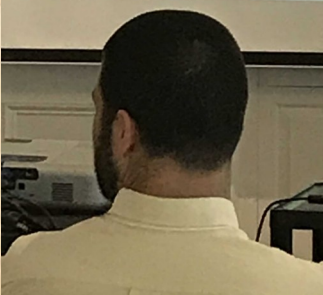


Craig Curtis, SR/WA Region 4 Chair congratulates Vanessa Ringgold, SR/WA of Chapter 14 as the Region 4 Professional of the Year— Way to Go Vanessa! - Chapter 14 is also one of the finalists for Chapter of the year—



2 Forum Requests...

- ▶ Dan Bucan, Region 5: Joint Region 4 & 5 Forum prior to 2022 Education Conference in Cleveland. (Fall 2021 is Connecticut Ch. 23. Spring 2022 is Philadelphia Ch. 09). *We go to them*
- ▶ Fred Easton, Region 3: Joint Region 3 & 4 Forum in Spring 2019 (New Jersey Ch. 15). Region 3 only has 3 Chapters. *They Come to us*





Annual Conference Networking Reception!

Craft Beer Market

10013 101A Avenue NW

Edmonton, AB

(less than 5 minute walk from hotels)

Saturday, June 23, 2018

6:00 PM to 9:00 PM

This event is open to all conference attendees. If you or your
company would like to



**VOLUNTEERS
NEEDED**



**VOLUNTEERS
NEEDED**

Are you looking for a way to get involved with some of the best professionals out there? Chapter 52 is going to be hosting the IRWA Region 4 Fall Forum in 2019. That may sound like a long way away, but really it will be here before we know it— and hosting a Forum takes a lot of planning.

First up is getting together a committee.

This is where you come in.

WE NEED YOU!!!!

Interested? Of course you are! This is going to be fun!

Contact Rin Barkdull at RinBarkdull@comcast.net

Possible locations being considered are Williamsburg or perhaps Northern Virginia (Alexandria).

Please take a minute and get involved!

~~ ANNOUNCEMENTS! ~~

Dave Arnold, who has served Chapter 52 exceptionally well as President during this past year, has been appointed as a member of the IRWA International Ethics Committee beginning July 1, 2018! What an honor Dave! We are all so proud of you!



WELCOME TO THE FOLLOWING NEW MEMBERS!

- Connie Kalimerakis of JMT
- Aaron David McLaughlin of Bowman Consulting
- Zachary Davis of Bowman Consulting
- LaQuita Brown of City of Virginia Beach



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CONGRATULATIONS TO OUR NEWEST SR/WA'S!

- Dennis Cate - with Fairfax County
- Wanda Stancil - with VDoT - Richmond Office



Attached is the Treasurer's report for Chapter 52 that was presented at the last meeting which was held in Williamsburg. Many thanks to our fearless Treasurer, John Harmon for his dedication and hard work on behalf of our chapter!

## TREASURER'S REPORT

February 28, 2018

|                                                      |                                    |                    |
|------------------------------------------------------|------------------------------------|--------------------|
| <b>CASH &amp; RESERVES AS OF DECEMBER 31, 2017</b>   | <b>\$50,887.67</b>                 |                    |
| <b><u>SAVINGS</u></b>                                |                                    |                    |
| Balance as of December 31, 2017                      |                                    | \$30,539.52        |
| Interest Deposit January 1, 2018                     |                                    | \$3.85             |
| <b>Balance as of February 28, 2018</b>               |                                    | <b>\$30,543.37</b> |
| <b><u>CONFERENCE / FORUM FUND</u></b>                |                                    |                    |
| Balance as of December 31, 2017                      |                                    | \$402.01           |
| Interest Deposit January 1, 2018                     |                                    | \$0.05             |
| <b>Balance as of February 28, 2018</b>               |                                    | <b>\$402.06</b>    |
| <b><u>CHECKING</u></b>                               |                                    |                    |
| Balance as of December 31, 2017                      |                                    | <b>\$19,946.14</b> |
| <b><u>Receipts</u></b>                               | January 1, 2018- February 28, 2018 |                    |
| VDOT Registrations, SR/WA Review & Exam              |                                    | \$3,200.00         |
| January Meeting Registrations                        |                                    | \$1,000.00         |
| Second Quarter Incentives from International         |                                    | \$310.00           |
| Patron Dues - Denise Litzau                          |                                    | \$25.00            |
| <b>Total</b>                                         |                                    | <b>\$4,535.00</b>  |
| <b>Total Receipts</b>                                | <b>\$4,538.90</b>                  |                    |
| <b><u>Disbursements</u></b>                          |                                    |                    |
| January 1, 2018 - February 28, 2018                  |                                    |                    |
| Michie Tavern - January Lunch (3053)                 |                                    | \$1,198.53         |
| IRWA - SR/WA review & Exam (3054)                    |                                    | \$420.00           |
| Honorary Life Dues - Laube, Holladay, Gardner (3055) |                                    | \$168.75           |
| <b>Total</b>                                         |                                    | <b>\$1,787.28</b>  |
| <b>Balance as of February 28, 2018</b>               |                                    | <b>\$22,693.86</b> |
| <b>Total Disbursements</b>                           | <b>\$1,787.28</b>                  |                    |
| <b>Excess of Receipts over Disbursements</b>         | <b>\$2,751.62</b>                  |                    |
| <b>CASH &amp; RESERVES AS OF FEBRUARY 28, 2018</b>   | <b>\$53,639.29</b>                 |                    |



## 2018 Conference Registration Open!

### JOIN US IN EDMONTON!

The International Right of Way Association's 2018 Conference Planning Committee would like to invite you to register for the Annual Education Conference, held June 24 - 27, 2018 in Edmonton, AB, Canada.

Don't miss out on this opportunity to network with other right of way professionals, learn the latest in right of way, and have a little fun while you're there!

[CLICK HERE TO REGISTER NOW!](#)

For more information, visit the conference website at [Edmonton 2018](#).

## WHAT'S HAPPENING AT THE CONFERENCE?



### MONDAY NIGHT EVENT

Support the education foundations by registering to attend this year's Monday Night Event, held at the Knoxville's Tavern!



### INTERNATIONAL LUNCHEON

Add to your registration: A ticket to the International Luncheon! Come have lunch, meet international attendees, and listen to individuals speak on right of way from a different view.



### CLOSING NIGHT GALA

A new take on the closing night banquet! We're here to celebrate YOU! This event has been redesigned to entertain and awe all those in attendance!

## SR/WA RECOGNITION AND AWARDS LUNCHEON



### NEW IN 2018!

The Awards Luncheon will be expanded to include recognition of individuals who received their SR/WA designation during the year. With all the recognition happening at one event, there will be plenty of reasons to celebrate!



## UPCOMING CHAPTER 52 EVENTS— MARK YOUR CALENDARS!!!

### May 2018

18th—Chapter meeting—Hanover, VA, Sponsored by Bowman Consulting



### June 2018

24-27th—IRWA 64th International Education Conference-Edmonton, Alberta, Canada

### July 2018

20th—Board meeting only—Wakefield, VA



## CHAPTER 52 IS NOW ON FACEBOOK!!!!



Visit our page at:

[www.facebook.com/IRWACChapter52](http://www.facebook.com/IRWACChapter52)



## RIGHT OF WAY EDUCATION

*The Building Blocks of our Profession*



Continuing education and professional development are essential to the growth and advancement of our Right of Way profession.

## EDUCATION NEWS!

**SEE PAGE 13 OF THIS NEWSLETTER  
FOR ALL UPCOMING CLASSES!!!!!!**

**There are a bunch of them.**



Trying to get your designation and don't see a class that you need listed? Then by all means please reach out to our education chair, Allen Armstrong at [aaa@ares.land](mailto:aaa@ares.land). Provided there is a demand for that class, we will do everything we can to get that class scheduled somewhere in our chapter. You might even think of coordinating the class- **(IF YOU COORDINATE YOU GET THE COURSE FOR FREE!!!!!!)** To coordinate a class you just need to take the coordinator course (free) or if you took the course over 2 years ago, you will need to recertify (also free) -to register for either course [click here](#)

Don't forget to explore the "IRWA University" page under the Education section of the IRWA website. You can take online courses at a convenient time and place for you. Visit [www.irwaonline.org](http://www.irwaonline.org) today! Or simply click on one of these two links to see what's out there!



## ~~ DIRECTIONS TO HANOVER TAVERN ~~

### From the North:

Follow Interstate 95 South to exit 92 toward Hanover. Take a left onto the exit, toward Hanover, onto VA-54 E (Patrick Henry Road). Follow VA-54E to the end, about 5.5 miles, and take a Right on US-301 towards Hanover. Hanover Tavern will be on your right hand side, about half a mile down.

### From the South:

From the city follow Interstate 95 North to exit 92a, toward Hanover, onto VA-54 E (Patrick Henry Road). Follow VA-54E to the end, about 5.5 miles, and take a Right on US-301 towards Hanover. Hanover Tavern will be on your right hand side, about half a mile down.

### From the West:

Follow Interstate 295 S towards Washington/Norfolk to exit 41A. Merge onto Chamberlayne Avenue / US-301 / VA-2 towards Hanover. Follow US-301 / VA-2 for 10 miles. When the speed limit drops from 55mph, to 45mph and then to 35mph within a half mile, Hanover Tavern is coming up on your left hand side, at the top of the small hill.

### From the East:

Follow Interstate 295 N towards Washington to exit 41A. Merge onto Chamberlayne Avenue / US-301 / VA-2 towards Hanover. Follow US-301 / VA-2 for 10 miles. When the speed limit drops from 55mph, to 45mph and then to 35mph within a half mile, Hanover Tavern is coming up on your left hand side, at the top of the small hill.