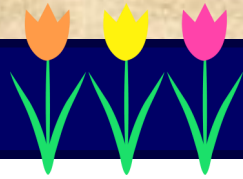




# The Virginia Acquirer



March 2018

Mary Lou Gayle, SR/WA, Editor  
Mike Perfater, Editor Emeritus

IRWA—Chapter  
52 Newsletter

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## Contact Information -

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[rgreene@pendercoward.com](mailto:rgreene@pendercoward.com)

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### Assistant Secretary-

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### Treasurer-

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### Newsletter Editor-

Mary Lou Gayle, SR/WA  
[mgayle@vbgov.com](mailto:mgayle@vbgov.com)



## March Meeting!

The next Chapter 52 meeting will  
be held on  
March 16, 2018 at  
Ford's Colony Country Club in  
Williamsburg, Virginia!

Meeting  
Sponsored by:

**Bowman**  
CONSULTING

**DATE:** Friday, March 16, 2018, 2018

### LUNCH MENU:

Seasonal Greens Salad; Tuscan Spiced  
Chicken @/citrus sauce and grilled as-  
paragus; Grilled Flank Steak w/  
chimichurri & teardrop tomatoes; Au  
Gratin Potatoes; Fire Grilled Vegetable  
Medley; Caramel Apple Tart; Coffee and  
Tea Service

**COST: ONLY \$20.00**

RSVP by March 9th to Carrilin  
Hirsch-

[chirsch@pendercoward.com](mailto:chirsch@pendercoward.com)

**Save time-pay ahead using PayPal:**  
[Paypal.me/IRWACHapter52](https://www.paypal.me/IRWACHapter52)

Please note! If you RSVP and do  
not attend, you are still responsi-  
ble for the \$20.00 fee.

### LOCATION:

Fords Colony Country Club  
Colonial Banquet Room  
240 Fords Colony Drive  
Williamsburg, VA 23188  
(Directions on back Page)

### SCHEDULE:

10:30 – 11:30 -Board of Directors  
Meeting  
11:30-noon - Meeting Registration &  
Networking  
Noon-12:45-Lunch  
12:45-1:15 Chapter Business Meeting  
1:15—Speaker—TBD

## 2018/19 Officer Nominations

President: Ross Greene, SR/WA

### International Director

1st Vice-President: Lore DeAstra, SR/WA

Lore DeAstra, SR/WA (1 year)

2nd Vice-Pres.: Mary Lou Gayle, SR/WA

Mary Lou Gayle, SR/WA (2 years)

Secretary: Dianne Williams, SR/WA

Assistant Secretary: Nicole ("Nikki") Foit

### PDC Committee Members—3 years

Treasurer: John Harmon

Jeff Dykes, SR/WA

Assistant Treasurer: Dean Sasek, SR/WA

Dave Arnold, SR/WA

## MESSAGE FROM OUR PRESIDENT...

Whether we have realized it or not, we are all salesmen. Each of us has a product, a plan, an opinion, an idea or a project that we want someone else to accept. We sell to our bosses, to our clients, to our coworkers, to the public, sometimes to the media, and even to our families ("Yes, Johnny, Brussels sprouts are delicious. Now eat them all!")

For our projects to flow smoothly, we must "sell" them to the public at large and get them to understand the benefits, and more specifically, the benefits to them. A road expansion project in a congested city is an easier sell. A transmission corridor carrying energy to another location while only passing through the affected area, maybe not so much. If right of way professionals understand that much of their job is to sell the vision, then the public is more apt to accept the negative effects, and landowners are more likely to cooperate. The worse thing we can do is to approach our jobs in an imperious, heavy handed, or heaven forbid, and arrogant manner. We do not need to give John Q. Public any more reason to dislike us than he already has.

Our industry has a lot of rules. [Legal Disclaimer: Yes, we must follow all of them.] It is our obligation to work within the rules, yet seek creative solutions to the inevitable problems encountered. Chances are that another person reading this article has already solved the obstacle that you find perplexing. Find that person and reach out to him or her. Utilize every resource available. Each of us is an invaluable asset to one another. If you do not know—ask. If you do know—ask. The IRWA is the best professional resource available to you.

Dave Arnold, Esq., SR/WA



In a sea of potential candidates, how do you find the right one for your project? Advance your project by hiring a right of way professional with the education and ethics to back up their experience.

Credentialed members of the International Right of Way Association are specialists in their field and are committed to upholding the highest ethical standards. When you hire an IRWA member with a certification or designation, you are getting a highly qualified and trained professional. **It's time to invest in someone who has invested in themselves.**

To access more information including a directory of qualified right of way professionals in your area, visit [www.irwarightmove.org](http://www.irwarightmove.org)





## RECIPE OF THE MONTH

### COLLEEN'S SLOW COOKER JAMBALAYA PRINTED FROM: [WWW.ALLRECIPES.COM](http://WWW.ALLRECIPES.COM)

#### Ingredients

- 1 lb. skinless, boneless chicken breast halves— cut into 1 inch cubes
- 1 lb. andouille sausage
- 1 (28 oz) can diced tomatoes w/juice
- 1 large chopped onion
- 1 large green bell pepper, chopped
- 1 cup chopped celery
- 1 cup chicken broth
- 2 tsps. Dried oregano
- 2 tsps. Dried parsley
- 2 tsps. Cajun seasoning
- 2 tsps. Cayenne pepper
- 1/2 tsp. dried Thyme
- 1 lb. frozen cooked shrimp w/o tails

#### Directions

1. In a slow cooker, mix the chicken, sausage, tomatoes with juice, onion, green bell pepper, celery, and broth. Season with oregano, parsley, Cajun seasoning, cayenne pepper and Thyme.
2. Cover, and cook 7-8 hours on Low, or 3 to 4 hours on High. Stir in the shrimp during the last 30 minutes of cook time.
3. Serve over your favorite rice

Prep time: 20 min

Cook time: 8 hrs

Ready in 8 hrs. 20 minutes



S E L F M O V E E D C P M A T O D U C M R V K I E  
S V B S I F X A I A F O G P H R I E E K Y L N E T  
E A X U L X P R A K R E M X U E S H S H U S G V U  
E L U O J B E N J I N N L M X N P G C B P P O I T  
F U M B Y C F D T T L T I P E E L R N E V I C C I  
R E E S T A B L I S H M E N T R A A C I D H C T T  
E C N A T S I S S A W N G I G E C T W A N Z U I S  
N O N P R O F I T O S B A K S S I I E F G N P O B  
Y T R E P O R P B E M E V X W O N H A V U E A N U  
L A N O S R E P S D I B L I N Q G E E L O L N L S  
S V V T F O C V U X K F A S T O R A G E X M T C P  
Z U T I M R E P G P T D S T E N A N T L J N B L Y

### Advanced Business Relocation



AGENCY  
AGENT  
ASSISTANCE  
BIDS  
BULK  
COMMERCIAL  
DIRECT  
DISPLACING  
EARNINGS  
EVICTION  
EXPENSES  
FEES  
FIXED  
INSPECTION  
MOVE

NONPROFIT  
OCCUPANT  
PERMIT  
PERSONAL  
PLANNING  
PROPERTY  
REESTABLISHMENT  
SALVAGE  
SEARCH  
SELFMOVE  
STORAGE  
SUBSTITUTE  
TENANT  
UNLAWFUL  
VALUE

"In the Spring, I have counted 136 different kinds of weather  
inside of 24 hours" ~ Mark Twain

## Eminent Domain News/Summary—by Ross Greene

Ross has agreed to try and write summaries for each eminent domain / condemnation related Virginia Supreme Court case for publishing in our newsletter. He is starting with the last one from last year

*Virginia Supreme Court strictly construes statute related to eminent domain --“original purchase price” means “original purchase price,” not “appraised value.”*

The Virginia Supreme Court's opinion in *Kalergis v. Comm'r of Highways* may prove useful for local governments and condemning authorities who want to argue that eminent domain statutes should be strictly construed and/or applied exactly as written.

*Kalergis v. Comm'r of Highways* involves interpretation of Va. Code § 33.2-1005 (previously Section 33.1-90), which, roughly summarized, allows a landowner to repurchase property acquired for a project, where the property has not been used for a project within 20 years from the date of acquisition, by paying the original purchase price to the condemning authority that the condemning authority paid for the property.

*Kalergis v. Comm'r of Highways* is interesting because during the time period between when the property was acquired by the Commonwealth of Virginia and when the former landowner, Kalergis, tried to repurchase it, the improvements on the land were demolished. Kalergis tried to argue that i) because the appraisal on which the offer was based contained an allocation of the value of the property between the land and improvements, and ii) the improvements had been demolished, that therefore Kalergis only needed to pay the value allocated in the appraisal to the land and not the value allocated to the demolished improvements, in order to repurchase the property.

Kalergis brought suit to enforce Kalergis's interpretation of the statute. The Commissioner of Highways filed a demurrer to Kalergis's complaint. The trial court sustained the demurrer, and Kalergis appealed.

The Virginia Supreme Court disagreed with Kalergis's interpretation of the statute, and found that “Original purchase price” in this case was the \$1,150,000 originally paid for the property as a whole, regardless of any demolition of the improvements. Kalergis wanted to pay only the \$286,110 that had been allocated in the appraisal to the underlying land. The Court noted that

If the General Assembly had intended for courts to use the ‘appraised value’ instead of the ‘original purchase price,’ the legislature would have used that language in Code § 33.2-1005(A). ‘Appraised value’ is not synonymous with ‘original purchase price.’

The Court appears to have noticed that the recorded deed did not make any distinction between value of land and improvements. The opinion mentions that the “original purchase price” is shown in the deed, and that “the recorded deed reflects the conveyance of the 26.01 acres to VDOT for ‘the sum of \$1,150,000.’” The Court affirmed the judgment of the circuit court sustaining the Commissioner's demurrer to Kalergis's complaint.

[Ross Greene, Esq., SR/WA](#)



**Are you looking for a way to get involved with some of the best professionals out there? Chapter 52 is going to be hosting the IRWA Region 4 Fall Forum in 2019. That may sound like a long way away, but really it will be here before we know it— and hosting a Forum takes a lot of planning.**

**First up is getting together a committee.**

**This is where you come in.**

**WE NEED YOU!!!!!!**

**Interested? Of course you are! This is going to be fun!**

**Contact Rin Barkdull at [RinBarkdull@comcast.net](mailto:RinBarkdull@comcast.net)**

**Possible locations being considered are Williamsburg or perhaps Northern Virginia (Alexandria).**

**Please take a minute and get involved!**





## IRWA REGION 4 SPRING FORUM



The Members and Executive Officers of Philadelphia Chapter 9 would like to invite you, your families and friends, to attend the Region IV Spring Forum from April 11 thru April 13, 2018. The 2018 Forum will be held in Historic Bucks County, Pennsylvania.

The setting for the Region IV Education Forum and Business Meeting is Peddler's Village in Lahaska, PA. Not only will you have the opportunity to learn and network, you will be able to have fun and relax when you visit the over 75 quality specialty shops and restaurants all within walking distance of your room. Minutes from Peddler's Village is the artist colony of New Hope, which is located on the Delaware River, and home to the Bucks County Playhouse and George Washington Crossing Park, the site of Washington's crossing of the Delaware River to pursue the British.

Please mark your calendar for the following courses and events that will be taking place at the Region IV Spring Forum hosted by the first Chapter in the northeast, Philadelphia Chapter 9.

**Wednesday, April 11, 2018 - Course 102 Elevating Your Ethical Awareness**

**Thursday, April 12, 2018 - Right of Way Education Day – Join us to learn, share and ask questions of your peers. We have compiled an outstanding group of subject matter experts (SME) with various experiences from the inception of a transmission line project, through construction, final design and beyond. The day should prove to be educational, interesting and worthwhile for all.**

**Friday, April 13, 2018 Region IV Forum and Business Meeting**

~~~~~  
**REGISTRATION FORM (see registration instructions on next page)**

Name: \_\_\_\_\_  
Last First M.I.

Member: \_\_\_\_\_ Chapter: \_\_\_\_\_ SR/WA: \_\_\_\_\_ Certification: \_\_\_\_\_

Company/Agency: \_\_\_\_\_

Address: \_\_\_\_\_  
Street City State Zip

Telephone: Business: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Spouse/Guest Name (s): \_\_\_\_\_

Any special needs? (Please specify): \_\_\_\_\_  
\_\_\_\_\_

**REGISTRATION FEE INCLUDES THURSDAY EVENING NETWORKING EVENT, FRIDAY MORNING CONTINENTAL BREAKFAST, BREAKS, LUNCH AND EVENING BANQUET.**

Thursday & Friday, April 12 - 13, 2018 Two Day Combination (**BEST VALUE**)

| Type           | Qty   | Fee<br>(by 3/15/18) | Fee<br>(After 3/15/18) | Amount   |
|----------------|-------|---------------------|------------------------|----------|
| Member         | _____ | \$ 185.00           | \$ 200.00              | \$ _____ |
| Non Member     | _____ | \$ 215.00           | \$ 230.00              | \$ _____ |
| *Spouse/Guests | _____ | \$ 125.00           | \$ 125.00              | \$ _____ |

\* No registration fee for spouses/guests this fee covers meals only.

~~~~~

Thursday, April 12, 2018 (**One Day Registration ONLY**) – Education Day

| Type       | Qty   | Fee      | Fee<br>(By 3/15/18) | Amount<br>(After 3/15/18) |
|------------|-------|----------|---------------------|---------------------------|
| Member     | _____ | \$ 50.00 | \$ 60.00            | \$ _____                  |
| Non Member | _____ | \$ 65.00 | \$ 75.00            | \$ _____                  |

ONE DAY REGISTRATION INCLUDES BREAKS, LUNCH & EVENING NETWORKING HOSPITALITY EVENT

Friday, April 13, 2018 (**One Day Registration ONLY**) – Region IV Forum and Business Meeting

| Type            | Qty   | Fee       | Fee<br>(By 3/15/18) | Amount<br>(After 3/15/18) |
|-----------------|-------|-----------|---------------------|---------------------------|
| Member          | _____ | \$ 150.00 | \$ 170.00           | \$ _____                  |
| Non Member      | _____ | \$ 165.00 | \$ 185.00           | \$ _____                  |
| *Spouses/Guests | _____ | \$ 100.00 | \$ 100.00           | \$ _____                  |

**Make Checks Payable to IRWA Chapter 9**

**Mail all Registrations to:**

AECOM

Attn: Lorie Corallo, SR/WA, R/W-NAC

625 W Ridge Pike

Conshohocken, PA 19428

**Hotel Reservations:**

Golden Plough Inn

Peddler's Village

PO Box 218

Lahaska, PA 18931

Reservations (215) 794-4004

[www.goldenploughinn.com](http://www.goldenploughinn.com)

**Rooms will be held until March**

**11, 2018 at a rate of \$139.00**

**per night plus tax.**

**For More Information Please Call:**

Joseph S. Bottino, SR/WA

J.B. Associates

24 Stardust Drive

Holland, PA 18966

Phone (215) 860-3088

Fax (215) 860-0528




 Bowman  
CONSULTING

# Right - of - Way

Bowman Consulting provides **"TURN-KEY"** right-of-way services from conception to reality for our private and public sector clients on energy and transportation projects. Led by experienced right-of-way professionals who understand the challenges facing our clients in today's fiscally constrained marketplace, we provide solutions to meet the client's complex and sensitive issues through good communications and building trust with the project stakeholders. Bowman Consulting's commitment is to ensure that your project runs smoothly, on schedule, and in a cost effective manner.

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- Title Searches/Title Curative
- Appraisals/Appraisal Reviews
- Parking, Access and Site Impact
- Studies
- Document Preparations and Parcel File Management
- VDOT's RUMS Application - Data
- Entry Negotiations
- Settlements/Closing/Recordation
- Property Management
- Relocation Advisory Assistance
- Relocation Plan & Impact
- Statements/Reports
- Relocation Budget Estimates
- Relocation Payment Computations
- Encroachment Resolutions
- Expert Witness Court Testimony
- Eminent Domain/Condemnation
- Support
- Parcel File Management and Close-Out
- Replacement Housing Plans
- Easement and ROW Training

Corporate Fairfax Fredericksburg Leesburg Richmond Williamsburg

703.464.1000 703.464.1000

540.371.0268

703.443.2400

804.616.3240

757.229.1776

bowmanconsulting.com |    





## UPCOMING CLASSES—REGION 4



### IRWA Relocation Courses— sponsored by Chapter 56

**504 Computing Replacement Housing Payments,**  
March 21-22, 2018 (\$425 Members / \$525 Non-Members)

**505 Advanced Residential Relocation Assistance,**  
March 23, 2018 (\$270 Members / \$ 335 Non-Members)

**506 Advanced Business Relocation Assistance,**  
March 19-20, 2018 (\$425 Members / \$525 Non-Members)

**Class Location:**

Delaware Department of Transportation  
800 Bay Road  
Dover, DE 19903  
Phone: (302) 760-2000  
Participant Capacity: 40

**Course Instructor:**

Lisa R. Harrison, SR/WA, R/W-URAC, R/W-RAC, R/W-NAC

**Course Coordinator-**

Pam Mackey—Phone: (302) 326-4483

### Upcoming Classes— Sponsored by Chapter 52

**COURSE 804 –Skills of Expert Testimony  
(1 day course).**

Date: March 16, 2018—Williamsburg, VA  
Cost: \$265 member / \$330 non-member  
After 3/1/18 — \$290 member / \$355 non-member  
Course Instructor: David Arnold, SR/WA

Course Coordinator: Kate Geller (804)-217-8351

[Kate.anderson@contractlandstaff.com](mailto:Kate.anderson@contractlandstaff.com)

**Location:**

Fords Colony Country Club  
240 Fords Colony Drive  
Williamsburg, VA 23188  
(757)258-4100

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**The following courses are in the process of being scheduled. More details will follow**

**COURSE 421- The Valuation of Partial Acquisition**

Date: July 9, 2018 to July 12, 2018 \$755.00 Member / \$935.00 Non-Member  
INSTRUCTOR: Allen Armstrong, SR/WA, R/W-AC, R/W-URAC, R/W-RAC, R/W-NAC

**COURSE 603- Understanding Environmental  
Contamination in Real Estate**

Date: 8/15/2018 \$265 member / \$330 non-member  
INSTRUCTOR: Clyde B. Johnson, SR/WA

**Course Coordinator for Fairfax Courses:**

Angelica DelliCarpini (703)324-2386

[Angelica.DelliCarpini@fairfaxcounty.gov](mailto:Angelica.DelliCarpini@fairfaxcounty.gov)

**Location:**

Fairfax County Government Center  
Rm. 120  
12000 Government Center Parkway  
Fairfax, VA 22035

**COURSE 604- Environmental Due Diligence and Liability**

Date: 8/16/2018 \$265 member / \$330 non-member  
INSTRUCTOR: Clyde B. Johnson, SR/WA

**COURSE 219- Introduction to Presentation, Instruction  
and Facilitation**

Date: October 15, 2018 to October 16, 2018 \$415.00 Member / \$520.00 Non-Member  
INSTRUCTOR: TBD

**SIGN UP TODAY!**

# IRWA'S 64th ANNUAL

## INTERNATIONAL EDUCATION CONFERENCE

June 23-27, 2018  
Edmonton, AB, Canada

Ages 25 and under will receive a 20% discount on registration fees  
To register, [click here](#)

Young Professionals will host a welcoming event on Saturday, June 23, 2018  
at [Craft Beer Market](#)

There will be more than 50 education sessions with some specific education seminars for young professionals, including:

- ◇ Right of Way Game Show
- ◇ The Journey of a Young Professional
- ◇ Project Management Basics for the Young Professional

Endless networking and educational opportunities!

To get a jumpstart on networking today, log into the [IRWA Member Network](#) and click on "Engage in Mentoring"





Hello New and Past Chapter Officers,

Please be aware, there has been someone posing as an IRWA chapter officer in an attempt to gain chapter financial information. Below you will find a few email safety tips to keep you and your chapter safe.

- Does the sender look legitimate? Checkout the sender's email address for small differences from previous emails. (example [john12@irwaonline.org](mailto:john12@irwaonline.org) instead of [john@irwaonline.org](mailto:john@irwaonline.org))
- Would this member ask you for this information over email?
- Think about whether you were expecting this member to ask for this information?
- Watch out for messages urging you to act fast.
- Beware of emails asking you to respond with financial information or personal information, such as chapter financial details or chapter email list. A member should never ask for financial information over email.
- Ultimately, if you are unsure if the email is legitimate, pick up the phone and call the member. DO NOT hit reply and begin a dialogue with the member.

Always be cautious when dealing with your chapter's financial and member information. And, if you ever suspect your chapter accounts or member information have been compromised, please contact IRWA Headquarter's Field Staff.

Thank you,

IRWA Headquarter's Staff





*Chapter 52's January meeting was held at Michie Tavern in Charlottesville, Virginia on January 19, 2018. The chicken at Michie's was outstanding as usual! Michael McCall gave a very informative presentation about some potential changes that could impact the appraisal process.*





January 2018

Dear Region 4!

As we embrace all the potential opportunities the New Year brings, it is a great time to balance this optimism with the realities of the past year's endeavors. As an organization, the IRWA has taken great strides to encourage us to be proud of and embrace our industry's mantra "Changing people's life's through infrastructure development." Now is a great time to share the past year's successes with colleagues and other ROW professionals. What *was* your greatest success in 2017? Share it! Post it! Reveal and revel in it! And, to keep it balanced, what *was* your greatest let-down in 2017? I admit, any let-down may be difficult to reflect on, however, these daring yearly reflections can help steer your professional (and personal) development for 2018 and beyond.

ROW Professionals continually strive to improve our craft and techniques. This keeps us competitive, relevant and dynamically fit in our changing world. What are your goals for 2018? How can the IRWA assist you reach your set goals? Did you know the resources at your disposal are limitless? Anyone can benefit from these rewards - so why not you? Through the IRWA, fulfillment can simply start at your Chapter level. Becoming more involved in your Chapter is a great place to start! As the IRWA election season approaches, have you (yes you!) considered running for a Chapter position? Your Chapter would love to see a fresh face! Seasoned Chapter leaders, have you considered a Region position? Doing either could be the start of a positive impact — professionally and personally. The entire IRWA community would love your involvement! 2018 could be your year!

In closing, Ida, Joe and I want to wish everyone a successful 2018! We look forward to assisting any of our Region 4 Members and Chapters anyway we can. Just ask!! We are looking forward to an exciting year. We hope to see you at this year's Spring Forum, Annual Education Conference and Fall Forum. We certainly appreciate your involvement in this volunteer organization because without you - none of this would be possible.

Sincerely,  
Craig J. Curtis, SR/WA  
Region 4 Chair





## ANNOUNCEMENTS!



### WELCOME TO THE FOLLOWING NEW MEMBERS!

- Anna Page Campbell with KDR Real Estate Services
- Cynthia Hurr with the City of Hampton (returning member)
- Clyde Monahan, Jr with Fairfax County
- Mohammed Jajeeb with Fairfax County
- Daniel Alexandru Rusu with Fairfax County
- Joseph Sherman with Waldo Lyle
- Robert James Strayhorne, Jr with Fairfax County
- Tim Witter with Prince William County (DOT)

~~~~~

### CONGRATULATIONS TO OUR NEWEST

#### SR/WA'S!

- Martin D. Perry - City of Virginia Beach
- Mary Lou Gayle - City of Virginia Beach





Attached is the Treasurer's report for Chapter 52 that was presented at the last meeting which was held in Charlottesville. Many thanks to our fearless Treasurer, John Harmon for his dedication and hard work on behalf of our chapter!

TREASURER'S REPORT  
December 31, 2017

**CASH & RESERVES AS OF OCTOBER 31, 2017** **\$ 52,040.58**

|                       |                                     |                     |
|-----------------------|-------------------------------------|---------------------|
| <b><u>SAVINGS</u></b> | Balance as of October 31, 2017      | \$ 30,539.52        |
|                       | <b>Balance as of December, 2017</b> | <b>\$ 30,539.52</b> |

**CONFERENCE / FORUM FUND**

|  |                  |
|--|------------------|
| Balance as of October 31, 2017         | \$ 402.01        |
| <b>Balance as of December 31, 2017</b> | <b>\$ 402.01</b> |

|                                  |                                |              |
|----------------------------------|--------------------------------|--------------|
| <b><u>CHECKING</u></b>           | Balance as of October 31, 2017 | \$ 21,099.05 |
| Receipts                         |                                |              |
| November 1, 2017– December, 2017 |                                |              |

|   |             |
|---|-------------|
| First Quarter Incentives from International | \$ 930.00   |
| November Meeting Registrations              | \$ 300.00   |
| VDOT Registrations, Course 400              | \$ 2,340.00 |
| Chapter Dues from International             | \$ 200.00   |

|       |             |
|-------|-------------|
| Total | \$ 3,770.00 |
|-------|-------------|

|                |                    |
|----------------|--------------------|
| Total Receipts | <b>\$ 3,770.00</b> |
|----------------|--------------------|

Disbursements  
November 1, 2017– December 31, 2017

|   |             |
|---|-------------|
| John P. Campbell – Instructor Expenses (Course 900,901& 902) (3047) | \$ 1,520.92 |
| Phyllis S. Lilly – Instructor Expenses (Course 400) (3048)          | \$ 313.85   |
| Clyde B. Johnson – Instructor Expenses, SR/WA Review & Exam (3049)  | \$ 1,265.67 |
| IRWA – Course 400 (3050)  | \$ 518.00   |
| Sheraton Roanoke Hotel & Conference Center (3051)                   | \$ 1,279.47 |
| Mary Lou Gayle – Virginia Beach Plaque Engraving (3052)             | \$ 25.00    |

|       |             |
|-------|-------------|
| Total | \$ 4,922.91 |
|-------|-------------|

|  |                     |
|--|---------------------|
| <b>Balance as of December 31, 2017</b> | <b>\$ 19,946.14</b> |
|--|---------------------|

|                     |                    |
|---------------------|--------------------|
| Total Disbursements | <b>\$ 4,922.91</b> |
|---------------------|--------------------|

|                                       |             |
|---------------------------------------|-------------|
| Excess of Disbursements over Receipts | \$ 1,152.91 |
|---------------------------------------|-------------|

**CASH & RESERVES AS OF DECEMBER 31, 2017** **\$ 50,877.67**



## 2018 Conference Registration Open!

### JOIN US IN EDMONTON!

The International Right of Way Association's 2018 Conference Planning Committee would like to invite you to register for the Annual Education Conference, held June 24 - 27, 2018 in Edmonton, AB, Canada.

Don't miss out on this opportunity to network with other right of way professionals, learn the latest in right of way, and have a little fun while you're there!

[CLICK HERE TO REGISTER NOW!](#) **REGISTRATION PRICES WILL INCREASE MARCH 10TH!!!!**

For more information, visit the conference website at [Edmonton 2018](#).

### WHAT'S HAPPENING AT THE CONFERENCE?



#### MONDAY NIGHT EVENT

Support the education foundations by registering to attend this year's Monday Night Event, held at the Knoxville's Tavern!



#### INTERNATIONAL LUNCHEON

Add to your registration: A ticket to the International Luncheon! Come have lunch, meet international attendees, and listen to individuals speak on right of way from a different view.



#### CLOSING NIGHT GALA

A new take on the closing night banquet! We're here to celebrate YOU! This event has been redesigned to entertain and awe all those in attendance!

### SR/WA RECOGNITION AND AWARDS LUNCHEON



#### NEW IN 2018!

The Awards Luncheon will be expanded to include recognition of individuals who received their SR/WA designation during the year. With all the recognition happening at one event, there will be plenty of reasons to celebrate!

## UPCOMING CHAPTER 52 EVENTS— MARK YOUR CALENDARS!!!

### SPRING 2018

April 11-13 - Region 4 Spring Forum, Peddler's Village, PA—  
Chapter 9 is the Host

### May 2018

18th—Chapter meeting—Hanover, VA, Sponsored by Bowman  
Consulting

### July 2018

20th—Board meeting only—Wakefield, VA



## CHAPTER 52 IS NOW ON FACEBOOK!!!!



Visit our page at:

[www.facebook.com/IRWAChapter52](http://www.facebook.com/IRWAChapter52)



## RIGHT OF WAY EDUCATION

*The Building Blocks of our Profession*



Continuing education and professional development are essential to the growth and advancement of our Right of Way profession.



## EDUCATION NEWS!

**SEE PAGE 9 OF THIS NEWSLETTER  
FOR ALL UPCOMING CLASSES!!!!!!**  
There are a bunch of them.



Trying to get your designation and don't see a class that you need listed? Then by all means please reach out to our education chair, Allen Armstrong at [aaa@ares.land](mailto:aaa@ares.land). Provided there is a demand for that class, we will do everything we can to get that class scheduled somewhere in our chapter. You might even think of coordinating the class- **(IF YOU COORDINATE YOU GET THE COURSE FOR FREE!!!!!!)** To coordinate a class you just need to take the coordinator course (free) or if you took the course over 2 years ago, you will need to recertify

Don't forget to explore the "IRWA University" page under the Education section of the IRWA website. You can take online courses at a convenient time and place for you. Visit [www.irwaonline.org](http://www.irwaonline.org) today! Or simply click on one of these two links to see what's out there!



## NEW JOB OPPORTUNITY

**Wanted – Right-of-Way Specialist** – Consultant firm seeking individual with at least two years experience in negotiating the acquisition of right-of-way and easements. Familiarity with construction plans, legal documents, and title research and proficiency in using Microsoft Word and Excel and VDOT RUMS desired. Please fax résumé to (804) 672-1373 or email to [cshires@KDRrealestate.com](mailto:cshires@KDRrealestate.com). All correspondence will be kept confidential.

## ~~ DIRECTIONS TO FORD'S COLONY COUNTRY CLUB ~~

### From Richmond and Points west

Take Interstate 64 West to Exit 234 for VA-199/State Route 646 toward Lightfoot. Turn right onto VA-199 E (signs for State Route F-137/State Route 646/Virginia 199E). Take the VA-612/Longhill Road Exit. Follow VA-612 N to Fords Colony Drive— address is 240 Fords Colony Drive.

**From Virginia Beach and Points east**—Take I-64 W to Take exit 234A for VA-199 E toward Lightfoot. Continue onto VA-199 E. Take the VA-612/Longhill Rd exit. Turn right onto VA-612 N/Longhill Rd. Continue straight onto VA-612 N. Turn left onto Fords Colony Dr. At the traffic circle, take the 1st exit and stay on Fords Colony Dr. Destination will be on the right— 240 Fords Colony Drive.